Taylor Ward

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EDUCATION

VANDERBILT UNIVERSITY

Nashville, TN

OWEN GRADUATE SCHOOL OF MANAGEMENT

Master of Science in Marketing, May 2024

- Relevant Coursework: Marketing Communications in Advertising & Social Media, Marketing Strategy, Marketing Digital Marketing Strategy, Marketing Analytics, Quantitative Analysis for Marketing Decision Making, Brand Management.
- Clubs: Owen Consulting Club, Women's Business Association, Owen Marketing Association.
- Brand Week: Led and developed strategic marketing plans for brands such as Graduate Hotels, Central BBQ & Learfield sports properties. Generated managerial insights that were implemented into active advertising campaigns. The team received second place overall.

VANDERBILT UNIVERSITY

Nashville, TN

Bachelor of Science, May 2023

Major: Human & Organizational Development; Minors: Business, Psychology

Dean's List Spring 2022 & 2023. SEC Honor Roll for four consecutive years.

NCAA Division 1 Women's Swim Team

- Miss Commodore 2023 recipient: The highest honor in Vanderbilt Athletics award to 1 senior student-athlete.
- Four-year varsity letter winner on the Vanderbilt Women's Swim Team competing in the SEC Conference.

EXPERIENCE

VANDERBILT UNIVERSITY

Nashville, TN

2023 – Present

Project Manager

- Manage teams conducting research for a forthcoming business leadership book in partnership with awardwinning author James Patterson, ensuring adherence to project timelines and goals.
- Lead and organize team meetings and project materials, establish communication strategies between our team and authors, collaborate on innovative ideas and strategies, and conduct and synthesize over 50 hours of interviews with Fortune 500 senior executives while maintaining quality relationships with interviewees.

G7 ENTERTAINMENT MARKETING

Nashville, TN

Summer 2022

Summer Marketing Analyst

- Executed brand partnerships with Fortune 500 clients and entertainment industry talent, curating brand content, developing digital marketing strategies, and overseeing event activations. i.e. Liquid Death, White Claw, etc.
- Collaborated with utility NFTs, brand & influencer marketing, and regulatory industries i.e. adult beverages.

VANDERBILT ATHLETICS MARKETING

Nashville, TN

Spring 2022

Sports Marketing Intern

• Directed marketing and promotional campaigns for all 15 Vanderbilt Athletics Division 1 sports teams, creating engaging content and coordinating game operations and in-game entertainment.

LEADERSHIP

VANDERBILT ATHLETICS MEDIA

2021 - 2023

Social Manager

• Produced daily engaging content on social media accounts for a D1 SEC sports team. Grew engagement by 300% within the first 4 months and doubled engagement by 600% after 12 months.

DELOITTE STUDENT-ATHLETE LEADERSHIP EXPERIENCE

2023 - 2023

Selected Participant

Selected for the 2023 Deloitte Student-Athlete Leadership Experience program that supports student-athletes
to create post-athletic career success. Participated in various workshops and networking events connecting
with leaders at Deloitte and other student-athletes.

STUDENT-ATHLETE ADVISORY COMMITTEE

2021 - 2023

Vice President and SEC Board Member

• Created and led a peer mentorship program where upperclassmen mentored underclassmen to cultivate a community of growth and support for Vanderbilt's athletics community.

ADDITIONAL

- Certifications: Google Analytics 4, Tableau, Prompt Engineering for ChatGPT.
- Proficient In: SPSS, SAS, Qualtrics, Adobe Cloud, Microsoft Office, Asana, Trello, Bloomberg MC.
- Interests: Fitness, Fashion, Food enthusiast, wine tasting, swimming, Women's Sports.